



الخيار الأفضل
لإدارة مدرستك

THE BEST CHOICE
TO MANAGE YOUR SCHOOL



Member of





23 YEARS
OF SUCCESS

متجهون نحو العالمية ...



د. مصطفى العفوري
رئيس مجلس الإدارة



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Branches and Representatives



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09:00 am - 04:00 pm

23 YEARS
OF SUCCESS



PIONEERS
G R O U P

Solutions . Training . Consultancy

Vision

To be the first choice locally and regionally in providing best **Training** , **Consultation** and **Software** solutions ascending human resources and institutions to the highest level of excellence.

Mission

Developing distinguished software solutions in compliance with international standards and providing consultancy and training programs that guarantee performance and production improvement .

Values

Accuracy | Quality | Perfection |
Commitment | Credibility

Quality
is closer
than you
expect



Branches



Representitives

23 YEARS
OF SUCCESS

هيكل تنظيمي بُني باحتراف ، لتكون الخيار الأول إقليمياً ...



الهيكل التنظيمي ORGANIZATIONAL STRUCTURE

23 YEARS
OF SUCCESS

Quality
Assurance
Director

Board of Directors

Group CEO

Executive Director

Group CFO

Group HR Director

KSA
Branch



Egypt
Branch



Dubai
Branch



Amman
Headquarter



Sudan
Branch



Software
Support
Dep.

Software
Q.A
Dep.

ERP Desktop
Application
Dep.

Web
Application
Dep.

Mobile
Application
Dep.

HR
Dep.

Financial
Dep.

PR
Dep.

Logistics
Dep.

Social Media
Dep.

هذا النموذج لأهداف توضيحية فقط

This form is for illustration purposes only

10 International
Accreditations

250 Employees
Working
to Serve You



700 Clients
Internationally

5 Branches
in the Middle East

Vocational & Specialised Training Programs in 11 Sector

100 Expert & Consultant

More than 300 Training Courses

23 YEARS
OF SUCCESS

Wide variety of comprehensive innovative training solutions designed by professional experts and trainers that meet the needs of public and private sectors. Providing best practices in a distinct methodology aiming to develop human resources helping its customer to achieve its sustainable competitive advantage

Training
Solutions

Consultation and
Business
Development

**PIONEERS
GROUP**
Services

Programming and
Advanced Solution



Leading consultancy services in management, finance and technical fields. Offering best solutions to enable our customers to reach excellence in performance locally and regionally through our internationally certified consultants and experts.

Better vision & control that direct you to make the best decisions ...
With **Pioneers' system for corporate management**; financially, administratively, and service wise.
We analyse your corporate needs to tailor your own system that meets your success requirements ...



23 YEARS
OF SUCCESS

Microsoft Partner

Silver Learning

Our software solutions are built
using the latest tools and technologies

- أ. محمد عفوري
مدير عام مجموعة الرواد
للتدريب والاستشارات والبرمجيات



Photo taken on
May 6th, 2015

- أ. ليلى سرحان
المدير العام
لشركة مايكروسوفت
في منطقة شمال أفريقيا
و شرق المتوسط و باكستان
- أ. حسين ملحس
المدير العام
لشركة مايكروسوفت الأردن



PIONEERS
International
Authorizations



We are specialized in School ERP Solutions

Pioneers group aspires to develop schools by automating the internal school sections (academic, administrative, and financial) to reach the maximum level of work efficiency.

Microsoft Partner
Silver Learning

Adobe
AUTHORISED
Training Centre

CEH
Certified Ethical Hacker

Institute of iBusiness
Authorized iBusiness Partner

Project Management Institute
Registered Education Provider

PEARSON

CERTVPORT
CENTER

PEARSON
VUE
AUTHORIZED CENTER



INTEGRATED SYSTEMS

TO MANAGE YOUR SCHOOL

Financial System

- General Ledger System
- Cheque's Cycle System
- Inventory System
- Procurement System
- Sales System
- Employees Affair System
- Salaries & Payroll System
- Fixed Assets Management System
- Internal Auditing System
- Users Communication System

e-School System

- Website Management
- Human Resource Management System
- Academic Advisor System
- Teacher System
- Parent System
- Student System
- Recruitment System

Academic System

- Registration System
- Transportation System
- Timetable & Degrees System
- Student Financial System
- Student Supplies System
- Student Affair System
- Library System
- Medical System
- SMS System



Pioneers group would like to welcome you to be our partner through the most competent School Management System.

YOUR BUSINESS
SUCCESS
IS OUR
BUSINESS



BE READY **FOR SUCCESS** WITH



- 7 Bilingual User Interface (Arabic/ English)
- 7 Multiple security levels, permissions per system, module, option, and operation type
- 7 Client/Server Technology which provides centralized and high security for the data along with easy access to the recently updated information
- 7 Auto Posting of Data, the system automatically records all the activities on the main server, this guarantees data security and saves data backup within a programmed schedule
- 7 Wide geographical area can be connected together via the multiple branches system
- 7 Local and international accounting standards are taken into consideration
- 7 Data is being saved for years as the system rotates and closes accounts automatically and this facilitates later restore
- 7 Integrated system components to facilitate work within the firm
- 7 Data could not be lost, all users' activities and modifications are kept to facilitate data recovery
- 7 Automatic online updating for all modules
- 7 Central control panel that applies general settings on all users
- 7 The system supports cloud computing technology
- 7 The system provides direct messaging tool between the users to quicken the work process



REGISTRATION System

Comprehensive management of students' registration and distribution over sections and has the following merits

Preventing students' registration all around the year due to financial or administrative reasons.

Managing admission and registration according to classes' capacity.

Preventing students registration could be by parent name also

Automatic settlement of withdrawn students' accounts and considering the financial effects, if any

Automatic calculations of the value of educational grants in students' financial records

Identifying types and classes and calculation method of the educational grants

Identifying the academic year and managing registration before the end of the current year

Identifying students and parents' data and saving it for the upcoming educational years

Creating students' financial contract with automatic calculations and automatic conducting of the accounting effects

Automatically placing the student in the next grade according to the score in the system

Automatic follow-up of the financial accounts rendered from previous years

Keeping the records of withdrawn students for future use if the student comes back to school

Dealing with transportation registration and calculating the fees according to the type of subscription

Automatic calculations of siblings discounts

e-REGISTRATION System



Providing online registration feature will save time and effort for both the parents and registration department in the schools through connecting this feature to the school database



e-PAYMENT System



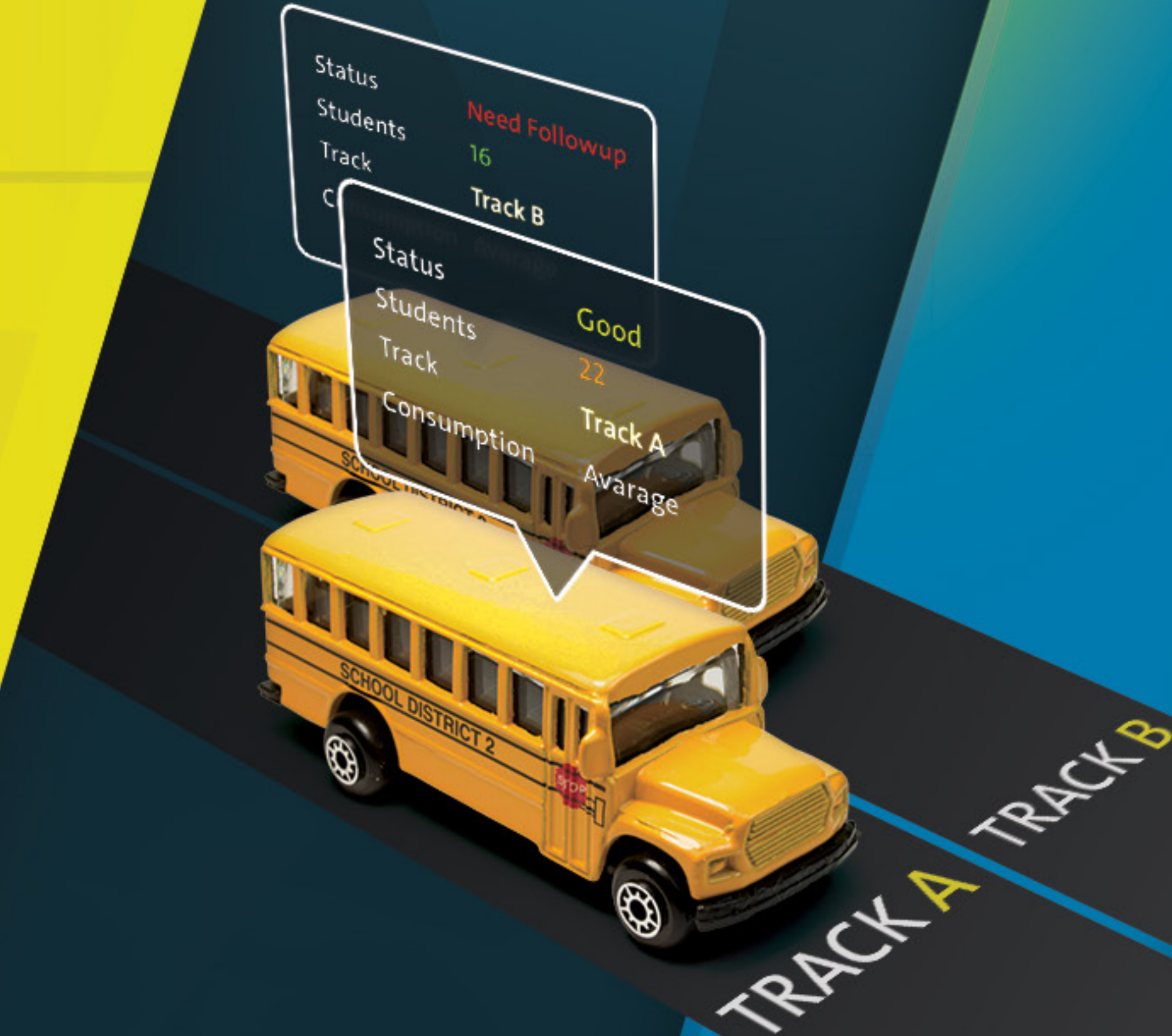
PAY
EASILY & SAFELY

The possibility of **paying online** through banks using service providers such as [e-fawateercom](#) & [Sadad](#)

7 TRANSPORTATION System

Aims to comprehensive management of students' subscription in the school transportation facilities and automatically distribute them to buses, and has the following features

- 7 Creating information card for each bus
- 7 Creating information card for each driver and connecting them with the HR system
- 7 Identifying bus routes
- 7 Distributing the students automatically to the right bus
- 7 Following up on the internal and external buses maintenance
- 7 Following up on buses insurance contracts and drivers' licenses
- 7 Following up on monthly distances and recording oil consumption
- 7 Accident history
- 7 Detailed transportation reports



STUDENTS' FINANCIAL System

Follow up on your students' accounts by full
correlation with
THE GENERAL ACCOUNTING SYSTEM

Integration and interdependence between the academic and financial
systems is the optimal solution for successful financial management.

Students' financial system comprehensively manages the financial
operations related to students and their parents. and has the following
features

Cash, Credit Card, and bank (Cheque/Transfer) receipts for one or more students
at the sametime

Cash and bank payment on the students' accounts

Financial transfer between students accounts

Automatic generating JVs of any financial operation on the student's level which
guarantees data security

Students' financial adjustment can update the previous financial contract to suit the
student's financial status and this will create automatic JVs that guarantee conformity
between student's financial statement and the financial JVs

Adopting the petty cash method to control the cash flow from payment or expenditure
and the ability of doing immediate evaluation and closing the cash

Providing all the students' financial reports

STUDENTS SUPPLIES System



Selling books and uniform through a point of sale connected to the registration system and inventory system. and providing statistical reports of school needs for books and uniform according to the students' number and grades

STUDENTS ACTIVITIES MANAGEMENT System

Comprehensive management for registration process in student activities conducted with the possibility of registering students outside the school and financially manage the activities and its installments



EDUCATIONAL & CERTIFICATES System

The educational and certificates system aims to manage the educational subjects and students' marks and has the following features:

The system provides support to the marks' system IB, PYP, MYP, DP, SAT, IGCSE and national system

Identifies subject according to the branch and class

Covers all types of exams.

Calculates subjects' marks and the GPA and the student's final results

Issues monthly, quarterly and yearly report cards

Issues report cards and final grades reports taking into consideration Ministry of Education laws and regulations

Issues all the reports related to timetables, subjects and grades.

WE SUPPORT ALL THE EDUCATIONAL SYSTEMS
NATIONAL & INTERNATIONAL



TIMETABLE System

SAVE TIME, EFFORT
AND AVOID HUMAN MISTAKES...

Choose the terms and conditions, and let your
system generates Timetables automatically

This system aims to automatically generate timetables within the school requirements in order to limit human mistakes and to save work time. It has the following features:

- Defining class timing
- Defining grades' subjects and their weekly classes
- Defining sections and link them with the subjects' teachers
- Define class periods and distribute them on teachers
- Defining the unavailable times for part time teachers
- Defining group subjects and merged classes
- Defining and considering school terms to create timetables
- Automatically generating the time table according to the department, the grade
- Providing timetables for sections, teachers, subjects, sessions and students.



One **SMS** and we keep in touch

SMS COMUNICATION System

This system allows school to communicate with parents and employees directly through SMS

- ▶ Ability to send SMS to parents regarding [financial transactions, students' absences]
- ▶ Ability to send financial claims to all parents
- ▶ Connected to the school database
- ▶ Ability to schedule a future SMS to be sent automatically
- ▶ Send SMS with login information for each system members
- ▶ Ability to create different groups of students, teachers and parents to send them SMS.
- ▶ Ability to communicate with employees in a certain department by using filters

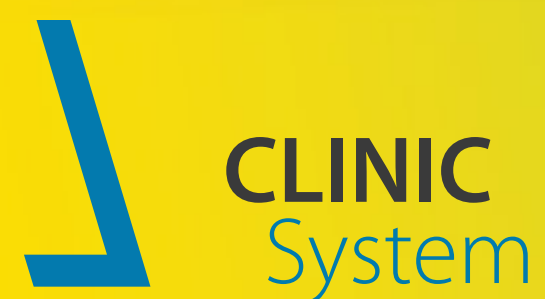
STUDENTS AFFAIRS System



Comprehensive documenting for students' behaviours, and has the following features:

- General documentation for students' behaviours
- Automatic distribution of students to their sections
- Comprehensive documentation of students' attendance
- Manage movements between sections and schools' branches during the academic year.
- New Features Translation are missing
- Parents visits.
- Students' delays.
- Students' discipline per class.
- Advisor notes
- Parents notses





Manages the students' medical file and their visits to the clinic. It has the following features

Identifying a medical card for each student that contains comprehensive health record.

Organizing students and employees visits to the clinic

Organizing the process of following up for students and employees.

Issuing student medical card that contains medical informations

Medicine Stock

Medicine expiration dates follow up

Notify parent for each child clinic visit



Aims to manage library according to the international standards of library management.

It has the following features:

Creating an identification card for the books according to their content.

Organizing the process of returning and borrowing and linking it to students and employees.

Determining the maximum limit for borrowing books for each student.

Using the advanced search techniques.

Library stocktaking and books dissipation.

Following up on lost books

Cash Penalties for delayed return and lost books

DASHBOARD Screen



Dashboard screen is the best solution for decision makers, where they can monitor all the transactions on the system in one place without referring to other screens or reports in the system.

- ✓ Easy to access the system statistics
- ✓ Attractive and user friendly interface
- ✓ Helps decision makers choosing the right decision due to the realtime statistics
- ✓ The ability to monitor all the financial transactions
- ✓ The ability to followup the employees actions and take the suitable decision
- ✓ The ability to monitor the productivity through visual diagrams

ARCHIVING System



Comprehensive management for all issued documents and reports by the system and keeping their electronic copies, in addition to the ability of saving an electronic copy of all documents within the institution.

e-APPROVAL System

A system to manage operations in all its forms on the system, through appointing certified individuals to approve any addition, modification or deletion action, the approval is given electronically using the system



USERS MASSENGER System

A module that provides texting service between system users and the ability to send a message for an individual or groups



MAILING BECAME EASIER
WITH **MAILING SYSTEM**

E-SCHOOL System

Website Management

- Control all your website contents
- Control all your website visitors' records, comments
- Control your website photo & video gallery
- Control communication between all website users
- Control SMS system through your website

Online Recruitment System

- Create online account for each user to build their resume
- Control all job applications and the ability to filter all available choices



And because **you are a partner**, not just a customer, you can access **our e-School Services** anytime . . . anywhere

STUDENT ONLINE SYSTEM

- View all report cards and mark sheets
- Providing semester certificates reports
- Providing annual certificates reports
- Evaluating student's progress among other students
- Viewing teachers comments and notes
- View student's medical report
- View student's misbehavior
- View homework assessment
- View prepared lessons
- View Student's portfolio

PARENT ONLINE SYSTEM

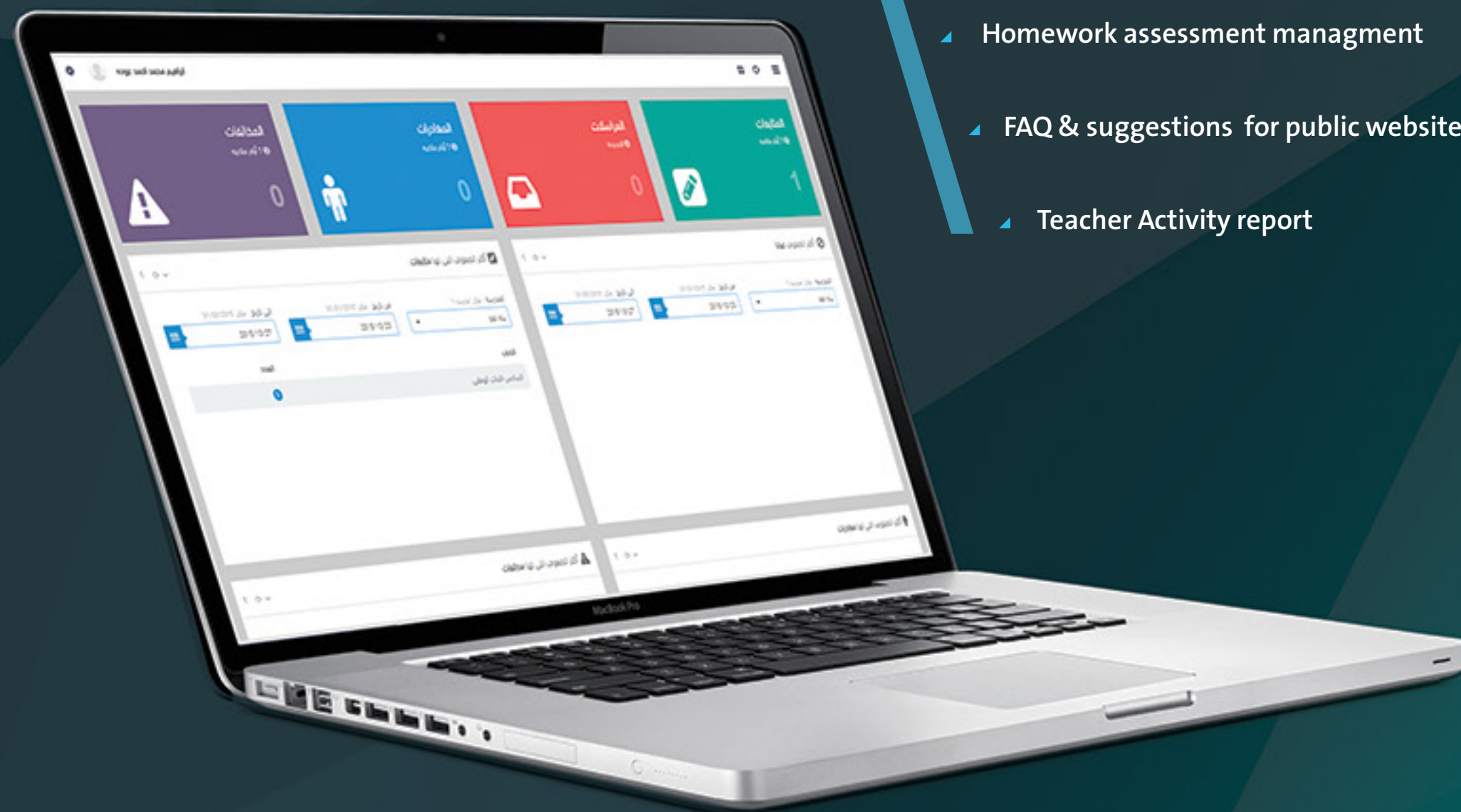
- View parent's statement of account
- View student's statement of account
- View student's semester, annual & monthly certificates
- Evaluating student's progress among other students
- Following-up teacher notes & comments
- Following-up student's absences & leaves
- Student's medical report
- Student's misbehavior report
- Students' activities report
- Newsletter management system

ADVISOR ONLINE SYSTEM

- Following-up student behaviors
- Following-up student infractions
- Following-up student absences & leaves

TEACHER ONLINE SYSTEM

- View student activities
- View students' certificate and report card
- Evaluating students' progress along other students
- View teacher's comments & notes
- View students' absence report
- View students' medical report
- View students' misbehavior report
- Prepared lessons system
- Homework assessment management
- FAQ & suggestions for public website guests
- Teacher Activity report



EMPLOYEE SYSTEM

This is considered the electronic portal system service that enables the employee to take advantages of the following benefits and services

- ▶ Attendance Report
- ▶ Vacations and Departures Report
- ▶ Employee Salary Slip
- ▶ Processed Late, Vacations and Departures

ELECTRONIC SUPERVISOR SYSTEM

This system has been developed to follow up on teachers and students activities on the academic level to ensure integration quality between the users of the Teacher and Student systems

- ▶ **Academic Affairs**
through this service the supervisor can follow up on the planned lessons, resources, homework, communication, and all other activities that are sent from teachers to students, and approve or reject any of them.
- ▶ **Personnel Affairs**
this includes the services provided to employees such as the salary slip, attendance report, leaves report, in addition to the processed attendance.
- ▶ **Mailing system**
the Electronic Supervisor can communicate with all students, parents, and teachers in the system to keep in touch with them.





Via **Pioneers E-Gate** module, you will be able to manage student automatic calling and gurantee that the student will leave the school with authenticated persons.

SMARTPHONES Application

Your best choice to follow up the students educational
& financial affairs



Archiving System

Online School

Mobile Application

Financial Management System

General Ledger System

Cheque Cycle System

Financial Auditing System

Inventory , Procurement and Sales Management System

Human Resources and Payroll System

Registration System

Transportation System

Student Financial System

Students Activities Management System

Student Supplies System

Students Affairs System

Educational & Certificates Systems

Timetables System

Clinics System

More than
400 REPORTS
Are waiting for you



Financial Management is Decision
NOT A CHOICE



**FINANCIAL
MANAGEMENT**

General Ledger System

Cheques' Cycle System

Human Resources & Payroll System

Fixed Assets Management System

Inventory Management System

Procurement Management System

Sales Management System

Point Of Sale System

Internal Auditing System

GENERAL LEDGER System

- Multi accounting periods with automatically year closing procedures
- Monthly transactions closing with the ability of re-opening upon request
- Ability to define regular accounts which the system need to make all automatic JV's
- Use cost centers to record all revenues and expenses
- Control accounts can be set for the auto-transactions entries
- Dynamic vouchers serialization approaches
- Full bank account management (Cash, Cheque, Credit Card, and Bank Transfer receipts)
- Several types of transactions are supported
 - (JVs, Cash & Bank Payments, Receipts, Deposit, Transfer...etc with the ability to build your own type)
- Beginning balances entry
- Automatic JVs through all type of transactions with automatic description.
- The Budget and target can be built monthly and yearly per branch
- Budget and appropriations management
- Income statement and trial balance

CHEQUE CYCLE System

Cheque cycle module is the best solution to trace and manage all incoming and outgoing cheques, with automatic effect on the GL. And here some of this module features:

- Beginning balances of Cheques
- Handling Cheques In Collection
- Handling Returned Cheques
- Control all types of cheque status with automatic JVs
- Cheque tracing ability to find the history of all cheques status report

PROCUREMENT MANAGEMENT System

Procurement Management module is the best solution to control purchasing department and all procurement procedures, also controlling all foreign purchases.

- Integrated with GL and Inventory and Assets Modules
- Supports cash and credit purchasing
- RFQ management
- PO management
- Supports purchasing discounts
- Supports serial numbers
- Supports purchasing returns



INVENTORY MANAGEMENT

System

Inventory Management module aims to provide the suitable solutions to manage the inventory and control the available quantities and perform all the needed input and output transactions to initiate instant stocktaking reports, and the module has the following features

- Supports project costing
- Supports maintenance and warranty control for sold items
- Supports all importing transactions and their costs
- Supports all companies with inventories in the duty free zone
- Supports the differences between the selling units and measuring units
- Works with PDA & Hand held
- Alert for on hand quantities and limiting re-ordering
- Supports barcode and its substitute for each item
- Supports a direct and indirect costing



SALES MANAGEMENT

System

Sales module is the best solution to control all kinds of sales (Cash, Credit) with a very friendly and easy to use interface, and here are some of its features

- Automatic issue of sales vouchers with their costs on each sales transaction
- Supports sales discount per item or invoice by a percentage or value
- Supports all sales types (cash , credit)
- Supports sales return on invoice
- Prepares quotations and sales orders
- Manages the sales representatives' commissions
- Shows the on hand quantity on each sales transaction with the ability of selling negative quantities
- The ability of using serial numbers for each sales transaction



FIXED ASSETS MANAGEMENT

System

- Assets locating, tracking, & relocating
- Assets running & disposal
- Assets calculating of depreciation & GL recoding
- Assets custody management
- Assets additions management
- Stock-item to asset transformation
- Full-integration with other ERP sub systems

HUMAN RESOURCES & PAYROLL SYSTEM

This module is built to manage the employees' personnel affairs in the institution and control all their transactions such as vacations, leaves, hiring resignations, etc. It also calculates salaries automatically taking into consideration all deductions and allowances, etc.

- Control all Salaries Transactions
- Ability to calculate allowances and overtime hours for employees
- Ability to generate a large number of reports upon request
- Generate employees' annual raises
- The system allows controlling the employees' social security according to the provided laws and regulations
- Ability to define allowances, deductions, overtime, and awards
- Follow up on employees' disciplinary procedures and warnings
- Ability to calculate the monthly income tax and exemptions for employees
- Export social security reports for new and former employees
- End of Service calculations
- Employee vacation settlement
- Leaves and vacations
- Employee attendance "finger prints" and fix employee attendance
- Create employee basic and financial files
- Employee evaluation
- Health insurance
- Employee contract
- Personal loan

SALARIES & EMPLOYEES AFFAIRS System



Manage internal auditing department through a connection to all financial statements done on the system with the ability to accept or refuse them by the auditor

Internal Auditing module is one of the most important modules in our software which allows the internal auditors to control and view all types of transactions to accept or reject them, also the ability to close any type of transaction after auditing to prevent any future updates.

Works with all other financial modules like Inventory & Payroll

Automatic closing for audited transactions with the ability to re-open them by the auditor

Ability of returning rejected transactions to the accountant with reports of rejections reasons





























Ability to prevent modification and deletion actions on rejected transaction

Detailed report on approved and rejected transactions with reasons

L

FINANCIAL AUDITING System



									
مدارس النخبة الأهلية	مدارس جزير	مدارس التهذيب الأهلية	شركة مدارس الغد الأهلية المحدودة	مدارس التربية الإسلامية	مدارس آسيا العالمية	مدارس التربية النموذجية	شركة تدريس القابضة	مدرسة رواد المدارات العالمية	الحصان للتعليم والتدريب
									
أكاديمية الكفاح	شركة السلام للتعليم والتدريب	مدارس رياض الإيمان الأهلية	مدارس الفكر الأهلية	مدارس نبع المعرفة الأهلية	مدارس الرؤية الجديدة العالمية	مدارس النور العالمية	مدارس سعود العالمية	مدارس شمس الأهلية	مدارس جوانا
									
مدارس المناهج	شركة إبراهيم موسى الزويد وأولاده القابضة	مدارس رند الأهلية	مدارس الغد النموذجية	مدارس الرواد الأهلية	مدرسة الشرق الأوسط الجديدة العالمية	مدارس العربية	مدارس العليا الأهلية	مدارس أسرار	مدرسة زهرة الصحراء العالمية
									
مدارس فرسان المعرفة العالمية	مدرسة رضوى العالمية	مدارس رياض الانطلاقة	مدرسة الأفق العالمية	مدارس أجيال	مدارس دار البراءة	مدارس منارات			



نفتخر بخدمتكم ..

عملائنا في المملكة الأردنية الهاشمية



أكاديمية بيرل الدولية	مدرسة كينغز أكاديمي	أكاديمية بناء الغد	أكاديمية المجد الوطنية	مدارس الجودة الأمريكية	المدرسة الأمريكية الحديثة	مدرسة عمان الوطنية	المدارس العصرية
أكاديمية الحضارات العالمية	مدارس التربية الرياضية	مدرسة المشرق الدولية	مدارس سكاى الوطنية	مدارس ميار الدولية	مدارس الجامعة الأمريكية	مدرسة اليوبيل	مدارس النظم الحديثة
					مدرسة القيم التفاعلية	مدرسة العقبة الدولية	المدارس الإنجليزية الحديثة

عملائنا في جمهورية مصر العربية



RCIS
THE ROYAL COLLEGE
INTERNATIONAL SCHOOL
60 Years of Educational Excellence

مدارس الرويال العالمية

عملائنا في دولة الكويت



النجاة الخيرية
ALNAJAT CHARITY

جمعية النجاة الخيرية

مدارس النجاة
alnazat schools

مدارس النجاة